



There's never been a stronger need to respond to customer demand in the shortest possible time with more detail. You have to react faster and provide more value than the competition and leverage all available assets and knowledge in order to make better, faster fact-based decisions and improve your business performance. How is your business going to set the pace?

Infor Automotive delivers a highly focused automotive solution suite that makes it possible for industry leaders to improve new product development, improve operational processes, optimize capital assets, reduce inventory, and meet the increased demand for innovation in the marketplace.

- AUNDE Brazil
- Grupo Taranto
- International Truck and Engine Corporation
- LEONI
- Tonghui Company
- WAIGlobal
- Zhongxing Automotive

Infor is committed to preserving the value of your technology investment over the long haul, enabling you to capitalize on our own aggressive investment strategy of continuous innovation—taking the best of new technologies and making them part of our core applications

Specialized by industry.

Infor Automotive is specialized for the automotive industry, which means it offers the broadest, deepest solution across every aspect of your business, including:

New product introduction/program management.

Program management, product management, and new product introductions are critically important—up front design often dictates your final outcome. Infor Automotive helps you accelerate time to market and engineer efficient design for manufacturability. You'll be able to better manage the required APQP, PPAP, D-FEMA, and P-FEMA processes, while having more effective control of overall product strategy. With design-to-engineer features and CAD integration, Infor Automotive helps you establish part standardization and product change management to reduce errors and enhance reliability. As a consequence, you'll increase your ability to quote and launch new products with tight cost controls.

Manage your supply chain. With increased demand to tightly communicate across your supply chain—both as a supplier to your customer with EDI, and with your vendors to meet the OEM mandates for MMOG/LE—you need systems that are ready to run. Infor Automotive provides out-of-the-box EDI trading partner solutions that meet the OEM requirements, vendor management systems to enable bi-directional real time demand communications, quality and vendor ratings, and corrective actions. You'll increase profit by reducing the costs of expedited freight, quality issues, and order processing tasks. Plus, it's easier to use.

Manage your production. Today's highly synchronized JIT automotive supply chain requires you to maintain an equally well-tuned production process—in real time. Infor Automotive provides detailed control over all modes of manufacturing, including configured assembly, engineer-to-order, make-to-order, make-to-stock, repetitive manufacturing, and remanufacturing. From inbound order receipt, to production planning and sourcing, then on to detailed scheduling down to the minute and second, Infor Automotive provides the tools to optimally manage all of your resources, reducing waste to

Infor Automotive industry-specific solutions:

- For suppliers to OEMs, specialty vehicles, aftermarket
- More than 5,500 customers in 50+ countries
- Customers in 80 of the top 100 tier suppliers
- Driving the production of over 16 million wheels per year

a minimum and ensuring that you produce on time, and within planned costs. In addition to powerful manufacturing support, Infor Automotive includes built-in quality processes that support requirements for TS16949 certification and advanced product quality planning processes.

Preserve and maintain your capital assets. Without machines and tools that can produce at the top levels of performance, you won't succeed in the automotive supply chain today. As demand increases, your equipment cannot be down unexpectedly. As production lines and workcells become more automated and complex, you must have a maintenance system that provides your staff with the right knowledge to keep things running. Infor Automotive's powerful asset maintenance and management features let you produce to the maximum with your equipment and tools, get longer life from your capital asset investments, and make processes more efficient to lower energy costs. Our solution lets you run the business with a keen eye on capital assets, to reduce operating costs and unplanned downtime.

Manage your financials. Your stakeholders and investors need to have a solid understanding of how their investment is performing. In today's global multi-national venue, this has become more of a challenge. You must link your strategies to your operational plans, performance measures, and people. Infor Automotive puts key operational data at your fingertips with advanced business intelligence tools, including dashboards and sophisticated analytic support. Multi-dimensional result evaluations (by project, by component, by product line, or by vehicle) help drive fast, fully informed management analysis. You'll instantly get a clear view of the performance of your entire business and be ready to make quick, confident determinations.

Your decisions will be based on real time factual data and a 360° view of business operations from anywhere around the globe.

A new way of working.

What if you could not only improve the efficiency of your business processes, but reinvent them? If all your employees could be freed from their desks, they could be productive from anywhere. Time wasted searching for information could be channeled directly into acting upon that data.

Infor Automotive is built on ground-breaking technologies that deliver new levels of usability, connectivity, and insight. Based on the latest advances from both the consumer and enterprise worlds, these technologies change everything you thought you knew about business software.

Organized. Role-based dashboards and powerful personalization tools let you arrange graphs, key metrics, priority alerts, and favorite inquiries on a single screen. You'll have one place to go for all the information you need to make better decisions, faster.

Confident. Alerts and pre-defined workflows automatically deliver critical, role-based information to you, when you need it. Act faster with early notification of late deliveries, missed shipments, and quality failures, so you can be more proactive with your suppliers, customers, and production.

Connected. With warehouse inventory in one system, work orders in another, and maintenance records in a third, it can be almost impossible to get a complete picture of your business. Infor's ION technology simplifies connectivity between existing Infor and non-Infor applications. Enjoy seamless integration and a unified user experience across all your systems.

Mobile. Infor mobile applications put the power of your Infor solutions on your tablet or smartphone, so you can be productive anytime, from anywhere. With Infor mobile applications, out of the office doesn't mean out of touch.

Reliable. Infor Automotive provides a single, reliable source for all your reports—even when information is drawn from multiple systems across your business. Out-of-the-box, you get powerful role-based reports and industry-specific business intelligence derived from our 25+ years in the automotive industry.

“At several sites we achieved a double-digit percentage reduction of purchase parts.”

—Leoni

“Inventory reduction for service parts in the first year was 7%, a total of \$155 million.”

—General Motors SPO

Social. Imagine being able to work together on the same project or document in real-time. Everyone in your organization will collaborate more effectively, improve processes, and experience new ways of working to act faster and be more productive.

Built for results.

Transform the way work is done in your enterprise. You improve your business functions to help meet the challenges of a dramatically changing marketplace. You bring new plants online more quickly, respond to new demands as soon as they happen, bring new products to market faster, sign up new business easily and efficiently, and take advantage of all the opportunities presented by fast, new markets.

With Infor Automotive, you'll:

- Successfully win new and profitable business in new markets.
- Collaborate better with your customers and suppliers and drive innovation.
- Launch new products faster with fewer quality issues.
- Manage all your customer requirements without additional headcount.
- Be flexible, change schedules quickly, plus balance demand and capacity without increasing inventory.
- Get more output from existing production assets.
- Increase your field service management capabilities.

Infor in action.

No matter what role you play in the automotive industry, Infor Automotive can help solve your most pressing challenges. Take a look at some of our success stories.

LTH Castings

Established in 1948, LTH Castings has developed an impressive reputation for the development, casting, processing, and assembly of highly complex aluminum and magnesium alloys for the automotive industry. They are the preferred development partner and supplier for top names in the European automotive industry. LTH's innovative products bear the hallmarks of advanced thinking, procedural knowledge, and highly efficient. In order to maintain these high standards and build towards the future, LTH has chosen Infor Automotive as its strategic, go-forward solution to streamline its business processes across its plants in Slovenia, Croatia, and Macedonia.

DRB-HICOM

DRB-HICOM Berhad is one of Malaysia's leading companies, operating in three business segments: automotive, property and construction, and services. DRB-HICOM Automotive engages in the design, engineering, manufacture, assembly, sale, and distribution of motor and military vehicles, including the sale of spare parts and services, through a number of subsidiary companies.

The company wanted to consolidate its Automotive Component Division's financial systems. They were interested in working only with those solution providers with automotive industry experience and a track record of successful multi-site implementations. By adopting Infor

Automotive, DRB-HICOM drastically reduced its cost of doing business and improved its ability to deliver efficient, personalized service to its customers.

Zhongxing

Zhongxing consistently ranks among the top Chinese truck manufacturers, with operations encompassing three complete vehicle-manufacturing and assembly factories that produce more than 100,000 vehicles each year, making it one of the top three automotive manufacturers in China.

Company executives turned to Infor to bring leading-edge international management practices to bear on critical operational issues, including planning, finance, quality, and service management. They understood Infor Automotive's industry-specific value to automotive manufacturers and were familiar with its features. In addition, the system's powerful financial management capabilities could support Zhongxing's ambitious plans for future growth. Within ninety days of implementation, Zhongxing managers observed measurable improvements in logistic performance, quality control, and dramatic improvements in supply chain management.



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About Infor.

Infor is the world's third-largest supplier of enterprise applications and services, helping more than 70,000 large and mid-size companies improve operations and drive growth across numerous industry sectors. To learn more about Infor, please visit www.infor.com.

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