



Infor Food & Beverage



“Infor Food & Beverage allowed us to deploy highly configurable and adaptable materials requirements planning (MRP), which is essential for our increased manufacturing capacities and efficiencies.”

—Zelko Erdec, General Manager of Information Technology, Patties Foods

Formula for a faster business.

For food and beverage companies, business is always a race. You need to increase the speed of innovation, so you can introduce new products quickly to meet changing customer tastes and beat competitive pressures. At the same time, you must speed up response to compliance requirements, quickly updating formulations, specifications, and labels to meet constantly changing regulations. That means you'll want to accelerate your supply chain to develop the agility to deal with fluctuations in raw materials, production, and shipping.

When you have the right information at the right time you can measure results, such as attribute-level costing that factors in grade and market price. You can fine-tune recipes and processes based on data collected by measuring yield and variances of all cost elements. Ultimately, you'll be in a position to better manage the tight margins prevalent in food and beverage manufacturing.

Infor™ Food & Beverage is a purpose-built, complete suite of solutions developed specifically for food and beverage manufacturers, and engineered for speed. It can help increase speed to market, optimize production and operations planning, and simplify and expedite regulatory and customer compliance—while lowering your overall costs.

Measured to specification.

You can't meet the unique needs of the food and beverage industry with generic software. At Infor, we understand that the food and beverage industry isn't like any other industry. So, we've created software that's tailored to the specific needs of this industry. Businesses are not all equal. We believe that one size fits one.

Infor Food & Beverage's comprehensive capabilities to manage the food and beverage lifecycle are built-in—not bolted on. There are faster deployments and fewer modifications. Plus, you get up and running more quickly, with fewer disruptions to your business. Upgrades are faster, too. You'll be able to quickly adapt your business processes to the rapid changes of the food and beverage industry.

Focused on your success.

For more than 30 years, Infor has served the needs of food and beverage producers worldwide with industry-specific solutions. Built on industry best practices, Infor Food & Beverage spans the entire supply chain from development to delivery. Technologies such as enhanced collaboration functionality and built-in analytics help more than 1,500 food and beverage companies like yours. Make better decisions, faster, with relevant data and contextual information right at the point you make decisions.

Some of our customers:

- Basic American Foods
- Del Monte Foods
- Fresh Express
- Gold'n Plump
- Golden Flake
- Heineken
- Heinz North America
- Jelly Belly Candy Company
- LEAF
- Organic Valley Family of Farms (CROPP)

Specialized by industry.

With industry-specific capabilities built right into the solution, Infor Food & Beverage gives you the tools to conquer your business's biggest challenges. For many food and beverage companies, these include continual changes to demand, ingredient availability, consumer tastes and trends, and regulations.

In order to overcome all the obstacles while also remaining profitable, a company needs to be fast and nimble. Infor Food & Beverage will allow you to operate at peak efficiency while addressing specific industry concerns:

Manage highly variable demand and availability.

Optimize manufacturing and distribution by predicting demand with more certainty using daily and seasonal forecasting, replenishment planning, inventory optimization, and promotional planning. Bring pinpoint accuracy to your demand plans with Infor Food & Beverage's advanced statistical capabilities, combined with market knowledge gained from internal and external collaboration. Research shows that most companies can meet customer service level agreements with 10% less finished goods inventory when using inventory optimization strategies.

Optimize your supply chain around industry-unique variables.

Manage all of your capacity and supply chain constraints, such as shelf-life limitations, contamination risks, and managing multiple plants and distribution centers. Maximize tank utilization by intelligently sequencing lines, taking into account elements such as tank capacity, clean-in-process, and flavor contamination. Companies

Infor Food & Beverage allows you to:

- Respond faster to changes in customer demands.
- Handle multiple channels.
- Exceed food safety and recall management standards.
- Manage and speed up your global supply chain.
- Optimize recipes and formulas.
- Bring new products to market faster.
- Minimize waste due to shelf-life issues.

that use Infor Food & Beverage commonly increase throughput 10% to 40%, while reducing compliance risk.

Maintain formula flexibility and meet regulatory compliance.

Develop new or revised recipes quickly and collaboratively, reduce the costs for new product introductions, and decrease product time to market by 50% or more. Reduce the risk of ingredient contaminations and meet quality and compliance mandates, including label production. Use alerting and rapid escalation technologies for early and quick detection of problems, and perform lot/sub-lot track and trace throughout the supply chain for quick recall identification.

With Infor Food & Beverage, you can respond quickly and profitably to disruptive events in your supply chain, minimize food safety risks and the rising costs of compliance, and make the most of your precious production resources. As a result of the greater control and agility over your operations, you'll boost profitability. As you change faster than your competition, you'll find yourself in a position to capitalize on new market opportunities.

A new way of working.

What would it mean if you could not only improve the efficiency of your business processes, but reinvent them? If the time you waste searching for information could be channeled into acting on it? If all your employees could be productive from anywhere?

Infor Food & Beverage is built on groundbreaking technologies that deliver new levels of usability, connectivity, and insight. Based on the latest advances from both the consumer and enterprise worlds, these technologies change everything you thought you knew about business software.

Organized. Role-based dashboards and powerful personalization tools let you arrange graphs, key metrics, priority alerts, and favorite inquiries on a single screen, giving you one place to go for all the information you need to make better decisions, faster.

Mobile. Infor mobile applications put the power of your Infor solutions on your tablet or smartphone, so you can be productive anytime, from anywhere.

- Sales managers can view up-to-date information on customer orders and shipments, staying on top of critical information.
- Production managers can be in one plant, while tracking progress in another.
- Service engineers can view all the information they need when they're out on a call.

With Infor mobile applications, out of the office doesn't mean out of touch.

Confident. Alerts and pre-defined workflows automatically deliver critical, role-based information to you, when you need it. Act faster with early notification of late deliveries, missed shipments, and quality failures, so you can be more proactive with your suppliers, customers, and production.

Connected. With warehouse inventory in one system, orders in another, and maintenance records in yet a third, it can be almost impossible to get a complete picture of your business. Infor's ION technology simplifies connectivity between your existing applications, both Infor and non-Infor. You get seamless integration and a unified user experience across all your systems.

Reliable. Infor Food & Beverage provides a single, reliable source for all your reports—even when information is drawn from multiple systems across your business. Out-of-the-box, you'll benefit from powerful role-based reports and industry-specific business intelligence derived from our 30+ years in the food and beverage industry.

Social. With our social collaboration capabilities, you can transform the way your company works. Imagine being able to work together on the same project or document in real-time.

“We've seen profound benefits with Infor Food & Beverage. In the case of inventory planning, we've already increased our service levels from 91% to 96%.”

**—Gary Brookes, Head Of Supply Chain,
Ab World Foods**

- Finance managers can work on the same budget application simultaneously, without emailing different versions to each other.
- Sales staff can work with R&D on defining a new product idea.

Everyone in your organization can work in communities of shared interests, collaborate more effectively, improve processes, and act faster, be more productive, and get better results.

Accelerate and achieve.

Leading manufacturers in the food and beverage industry rely on Infor Food & Beverage to drive efficiency and profitable growth. With Infor Food & Beverage, you can increase your company's agility and reduce its supply chain risks by boosting demand accuracy, accelerating new product introductions, and strengthening asset performance.

With Infor Food & Beverage, you can produce consistent quality and compliant products to allow your organization to satisfy shifting demand, adapt to volatile market dynamics, and meet your goals faster. Infor Food & Beverage allows you to:

- Increase throughput and decrease down time.
- Lower raw material and finished goods inventories.
- Boost regulatory and labeling compliance.
- Speed up time to market.
- Measure your profitability on an item-by-item basis.

Infor understands food and beverage companies. And we've built that expertise into Infor Food & Beverage. So you get results—fast.

Infor in action.

Our solution can help you solve your most pressing challenges. Take a look at some of our success stories.

Boosting efficiency.

The frozen foods division of one of the world's leading food producers set its sights on improving its manufacturing and maintenance process efficiency with leading-edge technology. After implementing Infor Food & Beverage, the company gained better visibility into its processes and began incorporating more efficient manufacturing and maintenance practices. The company boosted efficiencies in maintenance stores and production by 10% to 11%, and saw 5% to 10% reductions in maintenance costs. With Infor Food & Beverage, the company now gets optimum life out of its profit-making and profit-supporting assets.

Increasing sales and operational efficiencies.

With an annual growth rate over 25%, one of the largest US cooperatives of organic farmers needed to consolidate its disparate systems into one enterprise solution to improve operating efficiencies and maintain the high quality of its line of perishable food products. Thanks to Infor Food & Beverage, the company was able to meet its production, financial, and reporting requirement in one solution. After putting Infor Food & Beverage into place, the company saw a 37% increase in sales per employee, and was projecting a savings of \$2 million per year.

Information availability.

A leading Danish manufacturer of fruit juices and other fruit-based foodstuffs was looking to replace its older, highly customized system with a more modern solution—one tailor-made for the food and beverage

industry. The company's implementation of Infor Food & Beverage was straightforward and problem-free, and resulted in a lower total cost of ownership. With Infor Food & Beverage, the company was better able to meet industry-specific requirements and avoid excess production or stock-outs. The company now has the right system in place to help improve the availability of key company data and information, providing overall reporting abilities for its management team.

Lowering TCO.

With multiple production facilities and \$400 million in revenue, a US-based producer of dehydrated potatoes and beans for food service markets needed a solution that could help it develop production plans across its various plants. With Infor Food & Beverage, the company was better able to create and modify recipes to compensate for the variability of ingredients. The company now produces more consistent finished goods with less waste—seeing a capacity utilization increase from 50% to 60% before implementing Infor Food & Beverage, to 90% post implementation. By helping optimize production, inventory, and energy use, Infor Food & Beverage has helped the company lower its total operational cost.



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About Infor.

Infor is the world's third-largest supplier of enterprise applications and services, helping more than 70,000 large and mid-size companies improve operations and drive growth across numerous industry sectors. To learn more about Infor, please visit www.infor.com.

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